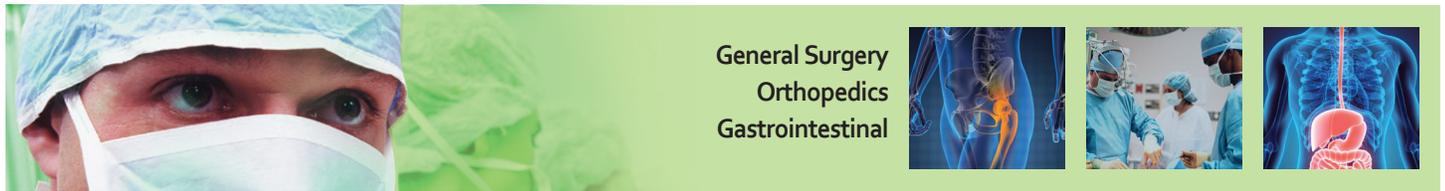


AN INNOVATIVE STAND BESIDE VOLUNTARY SOLUTION  
that reduces the cost of surgical procedures by an average of 60%



General Surgery  
Orthopedics  
Gastrointestinal

**How it Works**

PriceMDs is an innovative health insurance technology and solutions provider that significantly reduces costs for self-insured plans for a wide range of surgical procedures.

Our directory of over 1,400 outpatient surgical centers in 46 states, including more than 4,100 imaging centers, reduces the total cost of qualifying procedures by 50% - 80%.



NearCare™  
avg. 15 – 60 miles  
from home



Employees rewarded  
for helping reduce  
claims spend



Greater savings  
than traditional  
network pricing

**Simple. Proven. Effective.**

- ✔ All-inclusive pricing – *no hidden costs*
- ✔ A smarter directory – *all inclusive episode of care pricing*
- ✔ Gold standard of quality care – *nationally recognized*
- ✔ Board certified specialists
- ✔ Sub specialist for indicated procedure
- ✔ Infections/unplanned admissions monitored
- ✔ Participating anesthesia practice

*“Providers who don’t compete on price typically don’t compete on quality either. The reason we don’t see price or quality competition in health care is that normal market forces have been systematically suppressed for well over a hundred years.”*

John C. Goodman – Forbes

**Money Back Guarantee**

50% money back of capitation fee paid annually.

**Proportional Guarantee**

Payment proportional to savings shortfall on a dollar for dollar basis (*maximum rebate 50% of capitation*).

**Maximize Spend**

Either maximize your spend or receive guarantee payment if savings do not exceed capitation.

**Flexible Program**

Can accommodate smaller groups (*minimum 250*).

**Huge Annual Savings**

Savings calculated based on AMS national bundled pricing for same CPT code. Report savings are calculated in a calendar year.

Value Care™  
*Most common procedures*

**400+**

Covered Procedures

Pre-op, surgery & post-op  
complete cost of care

Awards

**2017 Winner**

Diamond ABBY Award  
for healthcare innovators

**2018** NFL Alumni &  
Hall of Fame Partnership

Savings Impact

**\$250,000**

Annual savings per  
1,000 enrolled  
employees

Near Care™

*Largest national footprint*

**46**  
States

**1,400+**  
Surgery centers

**4,100+**  
Imaging facilities

## 10 FREQUENTLY ASKED QUESTIONS

### What problem is PriceMDs solving?

The cost of surgeries/procedures continue to rise. According to a 2020 study, total payments for the ~48 million annual outpatient surgeries increased by 29%, with a 53% increase in facility fees. Payors need better options.

### What is a Bundled Surgical Solution?

PriceMDs has pre-negotiated lower pricing for elective medical and surgical procedures through a directory of facilities, surgeons, and medical specialists across the U.S., currently in 46 states, 1,600 facilities and growing.

### What surgeries/procedures are available?

The program offers many care specialties, including: Orthopedics (*knee, hip, shoulder, spine, elbow, wrist, ankle*), ENT, Podiatry, Breast Care (*lumpectomy, mastectomy, reconstruction*) Gynecology, Ophthalmology, General Surgery, Gastroenterology, Genitourinary (*genitals and urinary organs*).

### What services are included in PMDs' all inclusive surgical/procedure bundles?

**Pre op:** Initial consultation and pre op bloodwork.

**Surgery/Procedure:** Surgeon, facility and anesthesia fees. Implants are included, when medically necessary.

**Post op:** Durable medical equipment and follow up consultation(s), when clinically appropriate.

### Where are the surgeries/procedures performed?

At ambulatory surgical centers (ASC). These outpatient medical facilities equipped to handle an array of surgical needs for patients who are generally in good health and able to be treated on an outpatient basis.

### What types of doctors perform surgeries/procedures in ASCs?

Surgeons operating in ASCs are skilled specialists and sub specialists. These medical professional routinely perform and specialize in specific surgeries/procedures which promotes efficient, effective treatment reduced patient risk (i.e. less time under anesthesia) and better patient outcomes.

### Are all patients able to have surgeries or procedures in an ASC rather than a hospital?

Most patients are healthy enough to have surgeries/procedures at an ASC. The surgeon will review the patient's medical records and conduct a consultation to determine if the patient is clinically appropriate for treatment in an ASC. Patients with multiple medical issues such as pulmonary and cardiac conditions may not be appropriate for this care setting.

### Why are care costs lower at ASCs?

Surgeons are paid a similar fee whether they operate in a hospital setting or an ASC. However, the facility fees are often much higher in hospital settings; therefore, surgery performed in a hospital can be quite costly. Facility fees are less at ASCs resulting in reduced overall costs to patients and the employers who insure them. ASC facility charges can be \$1,000s to \$10,000s less than hospitals.

### Will I receive multiple bills for the services provided?

No, because of the bundled payment arrangements PriceMDs negotiates with providers, services for which you would normally receive multiple bills are typically combined into a single bill. This bill is received and processed by a third party administrator. This eliminates the need to coordinate payments to multiple providers for the surgery/procedure.

### How will the facility know I'm eligible for the PriceMDs bundled rate pricing?

The physician and the facility will receive authorization forms confirming your eligibility for the program and the bundled rate for your surgery/procedure. In addition, you will receive separate vouchers for the consultation and the surgery/procedure. Be sure to bring and present the correct voucher at the consultation and surgery/procedure (or you may not receive the PMDs' bundled rate). Your voucher will indicate if you owe anything at the time of your appointment and will be collected by the office staff. You should not receive any bills in the mail.